

European Comparisons



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Royal Mail's stamp prices are some of the lowest in Europe yet quality of service is among the highest. Unlike many postal operators Royal Mail delivers every working day to the door of 27 million addresses in the UK.

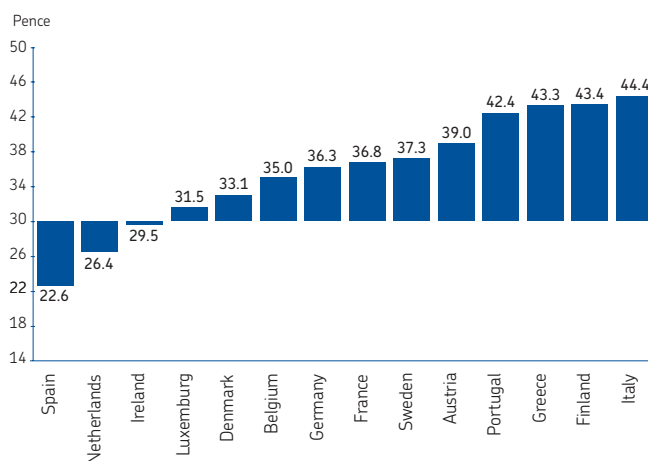
Royal Mail's basic First Class rate of 30p is low compared with other European countries. Only Spain (where local letters are delivered the next day but national ones take 2-3 days), the Netherlands and Ireland are lower. All other countries charge more than the UK.

Unusually the UK and Ireland charge the standard First Class rate for mail up to 60g, all other EU postal operators have intermittent weight bands. A First Class stamped letter weighing up to 60g would cost 30p in the UK, £1.11 in Italy, 95p in Germany, 85p in France, 79p in the Netherlands, 61p in Portugal and 44p in Spain.

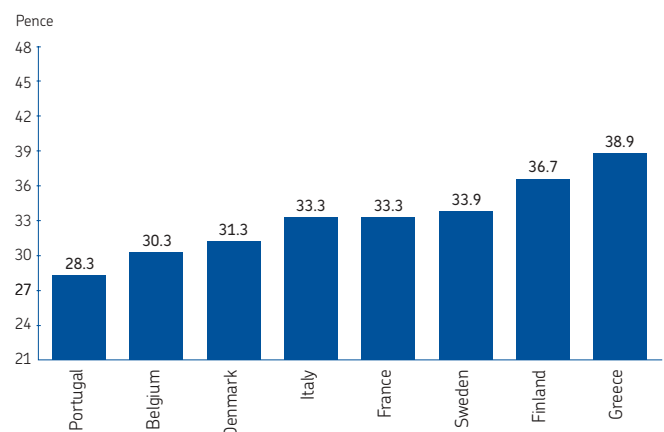
Royal Mail has the lowest Second Class price of all EU countries offering such a service. Equally, Royal Mail is achieving its target of delivering 98.5% of Second Class letters within three working days.

Although our returns continue to improve, they compare unfavourably to other European postal operators. The 8.6% return on Royal Mail's domestic letters business last year compares with the 16.4% Deutsche Post makes in its home market, and 22.2% made by TNT Post Group.

First Class mail prices up to 20grams (UK 30p)



Second Class mail prices up to 20grams (UK 21p)



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